1 HONORABLE MARSHA J. PECHMAN 2 3 4 5 6 UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON 7 AT SEATTLE 8 BELMAIN PLACE CONDOMINIUM NO. 2:19-CV-156 MJP 9 OWNERS ASSOCIATION, a Washington nonprofit corporation, PLAINTIFF'S MOTION FOR PARTIAL SUMMARY JUDGMENT 10 Plaintiff, 11 NOTE ON MOTION CALENDAR: July 12, 2019 v. 12 THE AMERICAN INSURANCE COMPANY, a foreign insurance company, 13 14 Defendant. 15 I. **INTRODUCTION** 16 This lawsuit arises out of a multi-million-dollar property insurance claim for water 17 intrusion damage at the Belmain Place Condominium. In response to a claim submitted by 18 plaintiff Belmain Place Condominium Owners Association in February 2018, defendant The 19 American Insurance Company performed an investigation and issued a final written coverage 20 determination in September 2018 wherein American denied coverage for the claim. 21 American's denial set forth a straightforward position as to the cause of the loss at issue and 22 denied coverage based on that position. American further clarified the basis of its denial in its 23 December 2018 written response to the Association's Insurance Fair Conduct Act notice. 24 PLAINTIFF'S MOTION FOR PARTIAL Ashbaugh Beal 701 FIFTH AVE., SUITE 4400 **SUMMARY JUDGMENT - 1** SEATTLE, WA 98104

T. 206.386.5900 F. 206.344.7400

(No. 2:19-CV-156 MJP)

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This Motion is based on the plain terms of American's policies and American's express admissions in its September 2018 denial and December 2018 IFCA response. The Association seeks summary adjudication from the Court that, based on American's admissions and the terms of its policies, coverage is owed as a matter of law for any water intrusion damage at the property.

II. SUMMARY OF THE ISSUES

Insurance coverage issues can be esoteric and detail-oriented, with protracted litigation occurring over things such as the placement of a comma in a sentence. There are admittedly some details in this coverage analysis that require a careful reading. But everything tracks in favor of the relief the Association seeks through this Motion, and the unavoidable reality for American is that the admissions it made in denying coverage result in coverage being owed under the policy rather than serving as a basis for denying coverage, which is what American did.

In terms of the details surrounding the denial and the coverage issues, it was, and is, American's admitted position that any water intrusion damage (the loss at issue) was the result of defective construction and/or maintenance which, in American's view, set in motion a sequence of events that led to the damage. Under American's admitted position regarding causation, however, coverage for any water intrusion damage existing at the condominium is owed as a matter of law under the plain terms of American's policies.

This is because although the policies contain an exclusion for defective construction/maintenance, that exclusion contains what is known in the industry as an "ensuing loss" provision. Under the terms of that ensuing loss provision, if defective construction/maintenance results in a covered loss, that resulting (or ensuing) loss is covered.

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Here, American admits in its denial letters that any water intrusion damage at the property ensued from defective construction/maintenance. As a result, in order to defeat coverage American would need to show that water intrusion damage is excluded by some specific provision in the policy. It is not.

Implicitly conceding that there is no specific exclusion for water intrusion damage in the policy, American attempts to rely on two more generic exclusions that encompass a catchall of several individual perils: wear and tear, rust, corrosion, fungus, decay, and deterioration. Per the language of the policy, for these exclusions to apply to a given loss the loss must have been "caused by" one of the distinct perils excluded. And under an amendment to the policies, "caused by" means the peril must either: (1) be the direct and sole cause of the loss, or (2) initiate a sequence of events that causes the loss.

Due to American's admissions in denying the claim, neither of the "caused by" conditions for the exclusions can be met, which means none of the exclusions apply to this loss under their plain terms. First, according to American's admitted position, none of the exclusions—wear and tear, rust, corrosion, fungus, decay and deterioration—was the direct and sole cause of the loss because the loss was concurrently caused by defective construction/maintenance and rain. And second, American admitted that it was defective construction/maintenance that initiated the sequence of events that led to the water intrusion damage, such that the sequence of events was *not* initiated by wear and tear, rust, corrosion, fungus, decay, or deterioration. As a result, none of these exclusions—wear and tear, rust, corrosion, fungus, decay, and deterioration—applies for the purpose of killing (or excluding) the ensuing loss of water intrusion damage.

Water intrusion damage, a peril specifically recognized in the Western District,

1 2 ensued from defective construction/maintenance. None of the exclusions relied upon by 3 American in denying the claim passes muster under careful examination to exclude water intrusion damage at the Belmain Place Condominium. The defective construction/ 4 5 maintenance exclusion fails due to the ensuing loss clause it contains. And the wear and tear, 6 rust, corrosion, fungus, decay, and deterioration exclusions fail because by American's own 7 admissions they do not meet the "caused by" requirement contained in the policies. As a result, even if one adopts the very positions taken by American as they relate to this loss, any 8

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III. STATEMENT OF FACTS

A. Procedural Posture

water intrusion damage is covered as a matter of law.

The Belmain Place Condominium consists of 40 condominium units incorporated in eight residential buildings on 146th Avenue SE in Bellevue, Washington. The Belmain Place Condominium Owners Association was insured by American from 2008 through 2016. The policies at issue are all property insurance policies and are written on "all risk" forms such that if a given loss or peril is not specifically excluded, it is covered.

The claim at issue was made by the Association through a notice of loss dated February 27, 2018, through which the Association sought coverage for water intrusion damage that it had uncovered at the property. After receiving the notice of loss from the Association, American retained an expert, Zeno Martin of Wiss, Janney, Elstner Associates, to inspect the buildings and the damage uncovered by the Association.² While the expert

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Declaration of Zachary O. McIsaac, Ex. A (exhibits not attached but will be made available to the Court upon request).

² *Id.*, Ex. B.



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hired by American disagreed regarding the amount of damage uncovered, American's expert did conclude that due to defects in the original construction of the building's envelope—i.e., siding, windows, flashing, etc.—and alleged improper maintenance, water intruded into the buildings and caused some level of water intrusion damage.³

On September 20, 2018, American sent a letter to its policyholder denying any coverage for the water intrusion damage at the condominium.⁴ Because the Association believed that the denial was unreasonable for a number of reasons (discussed at length below), on December 6, 2018 the Association sent American a notice under RCW 48.30.015, Washington's Insurance Fair Conduct Act ("IFCA").⁵ Reaffirming its denial, American responded to the IFCA notice on December 18, 2018.⁶ The Association filed suit on February 1, 2019.⁷

B. The Policies

American insured the property from 2008-2016.⁸ Filing all nine years of the American property policies as exhibits to this Motion would result in over 1,000 pages of documents being submitted to the Court. That is unnecessary because the policy terms germane to the Motion are the same in all of the American policies—something which American's denial and IFCA response acknowledges. As such, the Association is providing a complete copy of the 2009-10 policy,⁹ as well as an excerpt that contains the key forms in

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³ McIsaac Dec., Ex. C.

⁴ *Id.*, Ex. D.

^{21 5} *Id.*, Ex. E.

⁶ *Id.*, Ex. F.

⁷ Dkt. # 1.

^{23 8} McIsaac Dec., Ex. D.

⁹ *Id.*, Ex. G.

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1	relation to the coverage issues at play in this Motion. 10 (The Association is happy to file all of
2	the American property policies with the Court upon request.)
3	As mentioned, the policies at issue here are all-risk policies and as such cover all
4	perils or risks of loss not specifically excluded by the terms of the policies. 11 For the purpose
5	of this motion, the language of an endorsement that American chose to attach to the policies
6	at issue is crucial. That endorsement, entitled "Washington Changes - Excluded Causes of
7	Loss – IL0173 07-02," does two important things: (1) it changes the lead-in paragraph to all
8	exclusions; and (2) it deletes and replaces the primary exclusion relied upon by American,
9	the defective construction/maintenance exclusion.
10	The mechanism for change number one is the inclusion of the following language:
11	[I]n the sections titled Covered Causes of Loss or Exclusions, any
12	introductory paragraph preceding an exclusion or list of exclusions is replaced by the following paragraph, which pertains to application of
13	those exclusions:
14	We will not pay for loss or damage cause by any of the excluded events described below. Loss or damage will be considered to have been caused by an excluded event if the occurrence of that
15	event:
16	a. Directly and solely results in loss or damage; or
17	b. Initiates a sequence of events that results in loss or damage,
18	regardless of the nature of any intermediate or final event in that sequence. 12
19	The effect of this provision is that when reading any of the exclusions in the policy, you must
20	delete any existing prefatory language and replace it with the language above. As will be
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	¹⁰ McIsaac Dec., Ex. H.
23	$\frac{11}{12}$ Id.
24	12 Id.

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1 discussed below, the requirement that any damage must be "caused by" the excluded peril 2 and the definition of "caused by" are critical. 3 As to the second substantive and important change, the Washington Endorsement provides that the defective construction/maintenance exclusion (B.3.c. in the base Causes of 4 5 Loss form) is replaced by the exclusion in paragraph C.2. below: 6 7 C. 2. Exclusions 8 Acts or decisions, including the failure to act or decide, of a. any person, group, organization or governmental body. But if loss or damage by a Covered Cause of Loss results, we will 9 pay for that resulting loss or damage. 10 b. Faulty, inadequate or defective: 11 (1) Planning, Zoning, development, surveying, siting; 12 (2) Design specifications, workmanship, repair, construction, remodeling, renovation, grading 13 compaction; (3) Materials used in repair, construction, renovation or 14 remodeling; (4) Maintenance; 15 of part or all of any property on or off the described 16 premises. But if loss or damage by a Covered Cause of Loss results, we will pay for that resulting loss or 17 damage. 13 18 The critical component of the modified defective construction/maintenance exclusion 19 for this Motion is the final unnumbered paragraph, which provides that if loss or damage by a 20 Covered Cause of Loss (a phrase which simply means a cause of loss not otherwise 21 excluded¹⁴) results from defective construction/maintenance, that damage is covered under 22 23 ¹³ McIsaac Dec., Ex. H (emphasis added). ¹⁴ *Id*. 24

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the policies. This is commonly referred to as an ensuing loss clause—i.e., if a covered loss ensues from an excluded event, the ensuing loss is covered. Here, the ensuing loss is the water intrusion damage that resulted when the original construction defects and/or alleged negligent maintenance allowed rain to enter the building envelope.

Neither American nor its expert dispute that to the extent there is water intrusion defective damage at the condominium, it ensued (or resulted) from construction/maintenance. 15 In fact, as discussed below, American unreasonably relies on this truth to support its denial of the claim. As a result, and because these are all-risk policies, in order to defeat coverage American needs to be able to point to an exclusion in the policies that specifically excludes the ensuing loss—here, the water intrusion damage. As shown in this Motion, American cannot meet this challenge.

C. The Denials and American's Position Regarding the Loss

As indicated, American issued two separate written statements regarding its denial of this claim. The first was a traditional denial letter, and the second was a response to the Association's IFCA notice. Both letters took straightforward and unequivocal positions regarding the cause of the loss at issue.

The first denial of the claim from American is dated September 20, 2018 and is signed by Paul Blanchard, Executive General Adjuster for American. In this letter, American, quoting its expert, admits that "localized construction deficiencies provide paths for moisture intrusion, water infiltration and/or condensation at exterior walls, attics and crawlspaces." American goes on to list in bullet fashion a number of specific construction defects identified at the buildings (also based on American's expert's report) and admits that these "can allow

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¹⁵ See generally McIsaac Dec., Exs. C, D & F.

¹⁶ McIsaac Dec., Ex. D.

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water to penetrate the cladding and, theoretically, to damage to [sic] the wood building components." Finally, American admits that "[a]ny such damage would result from inadequate or defective construction and maintenance leading to a sequence of events including water, apparently from rain, that penetrated through the exterior cladding which then resulted in the damage to the sheathing and framing." Based on this, American admits that "any damage the buildings may have experienced therefore would fall within exclusions for faulty, inadequate or defective construction, repairs and maintenance." In the September 2018 denial, American cites to the correct version of the defective construction/maintenance exclusion (i.e., the one modified by Washington Changes – Excluded Causes of Loss endorsement)—the one that contains an internal ensuing loss provision. But after citing to the correct version of the exclusion, American then fails to address the application of the ensuing loss clause to this loss.

The second denial, which was American's IFCA response, was dated December 18, 2018. This letter was signed by Jay Framson, Senior Counsel for American, and for the most part reiterated the positions taken in the September 2018 denial. American's IFCA response did differ from its denial in one material way: American's IFCA response misstated the actual terms of the policies as they relate to the ensuing loss provision.

Page six of American's IFCA response provides:

Your letter also quotes the "ensuing loss" or "resulting loss" language that precedes the faulty construction, repair and maintenance exclusions in Causes of Loss Form 141035 12-88:

¹⁷ McIsaac Dec., Ex. D.

 $\| ^{18} Id.$

¹⁹ *Id*.

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3. We will not pay for loss or damage caused by or resulting from any of the following. But if loss or damage by a Covered Cause of Loss results, we will pay for that resulting loss or damage.

(Emphasis added.) You quote this provision for the proposition that water intrusion damage should be considered a covered "ensuing loss" even if it resulted from faulty or inadequate construction, repairs or maintenance. However, as discussed above, the prefatory language of Washington Changes – Excluded Causes of Loss form no. IL0173 07-02 replaces this language. Thus, any damage to elements beneath the cladding from water intrusion would not be covered as an "ensuing loss" to the extent it resulted from faulty or inadequate construction, repairs or maintenance.

American's position as to what its policies' forms state is simply wrong. As discussed and quoted above, while it is true that in the base form of the policies the ensuing loss provision precedes the defective construction/maintenance exclusion and, thus, would be removed by virtue of the inclusion of the Washington Changes – Excluded Causes of Loss endorsement, the other substantive change contained in that exact same endorsement is to re-insert the ensuing loss provision by placing it at the bottom of the defective construction/maintenance exclusion. Remarkably, the endorsement relied upon by American to disregard the Association's ensuing loss argument is the same one that includes the language that debunks American's argument.

Likely more important to the outcome of this Motion, however, American's IFCA response reconfirmed American's admissions as to the issue of causation. American's IFCA response states that "to the extent there is damage to the building components due to water intrusion, such damage was the result of a 'sequence of events' that were set in motion by the original defects in the construction of the building, together with subsequent inadequate repairs and maintenance"²⁰ Thus, American admits again that there was no direct and

²⁰ McIsaac Dec., Ex. F.

sole cause of the loss because the loss was caused concurrently by construction defects, alleged inadequate maintenance and/or repairs, and rain. American's IFCA response also doubles defective down on American's admitted position that it was construction/maintenance that initiated the sequence of events that led to this loss.²¹

IV. RELIEF REQUESTED

Based on the plain terms of American's property policies and American's admissions in its September 20, 2018 denial and December 18, 2018 IFCA response, the Association requests a summary judgment ruling from the Court that the policies cover as a matter of law any water intrusion damage at the property. This is because:

- 1. The defective construction/maintenance exclusions in American's policiesand relied upon by American—contain an ensuing loss clause;
- 2. American admits that any water intrusion damage at the property ensued from defective construction/maintenance;
- 3. Water intrusion damage is not specifically excluded by American's policies; and
- 4. All of the other exclusions relied upon by American to deny coverage do not apply pursuant to American's admissions as to the cause of the loss and the definition of "caused by" that applies to all of these exclusions under American's policies.

The granting of this relief will resolve the issue of whether coverage is owed under the policies for any water intrusion damage at the property, though admittedly will leave for later

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²¹ McIsaac Dec., Ex. F.

ishbaugh Beal 1 FIFTH AVE., SUITE 4400 EATTLE WA 98104 206.386.5900 F. 206.344.7400 1 2 adjudication the issues of whether water intrusion damage exists and, if so, the amount of coverage owed for the remediation of water intrusion damage.

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V. LEGAL ARGUMENT

genuine dispute as to any material fact, and the movant is entitled to judgment as a matter of

law." The nonmoving party avoids summary judgment when it "set[s] forth specific facts

which sufficiently rebut the moving party's contentions and disclose the existence of a

Summary judgment "shall be granted where the movant shows that there is no

"Interpretation of language in an insurance policy is a question of law." An all-risk

policy consists of 'a grant of coverage counterbalanced by coverage exclusions,' and any

peril that is not specifically excluded in an all-risk policy is an insured peril."²⁶ "The insurer

bears the burden of proving that a claim falls within the scope of an exclusion."27

"Exclusionary clauses should be construed against the insurer with special strictness." ²⁸

²² Ranger Ins. Co. v. Pierce Cty., 164 Wn.2d 545, 552 (2008) (internal citations omitted).

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377-78, 917 P.2d 116 (1996)). ²⁷ Churchill v. Factory Mut. Ins. Co., 234 F. Supp. 2d 1182, 1187 (2002) (citing Queen City Farms v. Central Nat'l Ins. Co. of Omaha, 126 Wn.2d 50, 65, 891 P.2d 718 (1995)).

²⁵ Siena De Lago Condo. Ass'n v. Am. Fire & Cas. Co., No. C12-251, 2013 WL 2127137, at *2 (W.D. Wash. May 14, 2013), aff'd, 639 F. App'x (9th Cir. 2016) (citing Vision One, LLC v. Phila.

²⁶ Fisher Commc'ns, Inc. v. Travelers Prop. Cas. Co. of Am., No. C11-1225 TSZ, 2012 WL 12883115, at *3 (W.D. Wash. Sept. 4, 2012) (citing Findlay v. United Pac. Ins. Co., 129 Wn.2d 368,

²⁸ McAllister v. Agora Syndicate, Inc., 103 Wn. App. 106, 109, 11 P.3d 859 (Wash. Ct. App. 2000).

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²⁴ Trimble v. Wash. State Univ., 140 Wn.2d 88, 93 (2000).

Indem. Ins. Co., 174 Wn.2d 501, 276 P.3d 300, 305 (2012)).

genuine issue as to a material fact."²² To this end, "the nonmoving party may not rely on 8 speculation, [or] argumentative assertions that unresolved factual issues remain."²³ In the same vein, "bare assertions that a genuine material issue exists will not defeat a summary 10 judgment motion in the absence of actual evidence."²⁴

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As indicated above, the American policies at issue are all-risk policies. And while the policies contain an exclusion for defective construction/maintenance, that defective construction/maintenance exclusion contains an ensuing loss clause. Here, the Association presented a loss consisting of water intrusion damage that even American's expert concedes ensued from defective construction/maintenance that allowed water to intrude into the buildings.

In *Churchill v. Factory Mut. Ins. Co.*,²⁹ Judge Zilly of the Western District looked at the issue of water intrusion damage and held that it is a distinct peril that needs to be specifically excluded. As a result, in order to defeat coverage for the ensuing loss of water intrusion damage, American must be able to point to a specific exclusion in its policies that excludes water intrusion damage. No such exclusion exists. Implicitly admitting this, American attempts to stretch other more general exclusions in the policy to avoid coverage for the Association's ensuing loss claim.

Specifically, the denial attempts to apply two exclusions that contain several distinct excluded perils to support its contention that the ensuing loss of water intrusion is excluded under the terms of the policy:

We will not pay for loss or damage *caused by* any of the excluded events described below....

- (1) Wear and tear;
- (2) Rust, corrosion, fungus, decay, deterioration . . . ³⁰

None of these excluded perils applies.

This is due in large part to the change American made to its own policies by way of the Washington Changes – Excluded Causes of Loss endorsement that applies specific lead-

²⁹ Churchill v. Factory Mut. Ins. Co., 234 F. Supp. 2d 1182 (2002).

³⁰ McIsaac Dec., Exs. D & F (emphasis added).

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in language to these exclusions. As discussed above, under the terms of that endorsement, loss is only excluded by wear and tear, rust, corrosion, fungus, decay, or deterioration if the loss in question was "caused by" the excluded peril, and "caused by" is defined to require that the excluded peril either: (1) directly and solely results in the loss; or (2) initiates a sequence of events that results in the loss. Here, however, American admits that the water intrusion damage was not "caused by" wear and tear, rust, corrosion, fungus, decay, or deterioration.

In fact, American's IFCA response admits that American is only relying upon what it refers to as the "second prong" of the "caused by" requirements:

[S]uch damage [referring to water intrusion damage] was the result of a 'sequence of events' that were set in motion by the original defects in the construction of the building, together with subsequent inadequate repairs and maintenance, i.e., the "second prong" of the

exclusion preface."

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TAIC [American] relied on the "sequence of events" prong of the exclusion to deny coverage.³¹

As instructed by *Vision One, LLC v. Phila. Indem. Ins. Co.*,³² once an insurer has decided to rely solely on one prong of a causation amendment such as the one included in the American policies, it is precluded from changing its position during subsequent litigation.³³ Here, even were American to attempt to change its position on which "prong" of "caused by" it is relying upon, it has also been unequivocal in admitting that there were multiple things

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³¹ McIsaac Dec., Ex. F (emphasis added).

³² Vision One, LLC v. Phila. Indem. Ins. Co., 276 P.3d 300, 310 (2012) (holding that insurer that relied on second prong of exclusion to deny coverage could not, in subsequent litigation, rely on first prong or efficient proximate cause rule to justify denial of coverage).

³³ Ironically, this precise premise is relied upon by American in its December 18, 2018 IFCA response.

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that combined to cause this loss—i.e., defective construction, improper maintenance and/or repairs, and rain.

Similarly, American has been unequivocal in its admission regarding what initiated a "sequence of events" that led to this loss. Perhaps based on American's failure to fully appreciate the changes brought about by the inclusion of the Washington Changes – Excluded Causes of Loss endorsement—i.e., that it re-inserted an ensuing loss provision into the defective construction/maintenance exclusion—American was adamant in admitting that the initiating cause was "original defects in the construction of the building, together with subsequent inadequate repairs and maintenance." Just as an insurer cannot change its position on which "prong" of the "caused by" requirements it is relying upon, American is now estopped from changing its position regarding causation to now mend its hold. As a result, American cannot be heard to now somehow argue that one of its other exclusions—wear and tear, rust, corrosion, fungus, decay, or deterioration—initiated the sequence of events that led to this loss. American made its bed through its admissions and now must lie in it.

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² || ³⁴ *McIsaac Dec.*, Ex. F.

³⁵ Vision One v. Philadelphia Indem. Ins. Co., 174 Wn.2d 501, 520 (2012); Karpenski v. Am. Gen. Life. Co., LLC, 999 F. Supp. 2d 1235 (W.D. Wash. 2014); Ledcor Indus. (USA) Inc. v. Virginia Sur. Co., Inc., No. 09-CV-01807 RSM, 2012 WL 223904, at *2 (W.D. Wash. Jan. 25, 2012).

1 VI. CONCLUSION 2 This is a straightforward issue for the Court to resolve. American admits that to the extent there is water intrusion damage at the condominium, that damage was caused by 3 construction defects/maintenance that initiated a sequence of events that allowed water to 4 5 enter the buildings and cause damage. Per the terms of American's policy, these admissions result in American owing coverage for any water intrusion damage at the property. As such, 6 7 the Association respectfully requests that the Court grant this Motion. 8 DATED this 20th day of June, 2019. 9 ASHBAUGH BEAL 10 By s/ Zachary O. McIsaac Jesse D. Miller, WSBA #35837 jmiller@ashbaughbeal.com 11 Zachary O. McIsaac, WSBA #35833 zmcisaac@ashbaughbeal.com 12 Attorneys for Plaintiff 13 14 15 16 17 18 19 20 21 22 23 24

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1	CERTIFICATE OF SERVICE
2	I hereby certify that on June 20, 2019, I electronically filed the foregoing document
3	with the Clerk of the Court using the CM/ECF system, which will send notification of such
4	filing to the following:
5	Robert M. Sulkin – <u>rsulkin@mcnaul.com</u>
6	Malaika M. Eaton – <u>meaton@mcnaul.com</u> Curtis C. Isacke – <u>cisacke@mcnaul.com</u>
7	McNaul Ebel Nawrot & Helgren Pllc Attorneys for The American Insurance Company
8	The foregoing is true and correct to the best of my knowledge and belief.
9	Dated this 20th day of June, 2019, at Seattle, Washington.
10	s/ Teresa MacDonald
11	Teresa MacDonald
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